

Message Text

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43

ACTION EB-07

INFO OCT-01 EUR-12 IO-10 ISO-00 FEA-01 AGR-05 CEA-01

CIAE-00 COME-00 DODE-00 FRB-03 H-02 INR-07 INT-05

L-03 LAB-04 NSAE-00 NSC-05 PA-01 AID-05 CIEP-01 SS-15

STR-04 TAR-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01

/103 W

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R 141550Z AUG 75

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 2204

INFO USMISSION EC BRUSSELS

USDEL MTN GENEVA

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E.O. 11652: N/A

TAGS: EAGR ETRD FR

SUBJECT: COGNAC

REF: STATE 161016

1. EMBASSY HAD INFORMED COLLIN (DREE), DE PIERREDON (QUAI) AND THE COGNAC TRADE ON JULY 10 OF OUR WILLINGNESS TO DISCUSS COGNAC AT WASHINGTON. SINCE THEN WE HEARD FROM THE TRADE THAT THE FRENCH EMBASSY HAD ARRANGED FOR MEETINGS WITH USG.

2. COLLIN WAS MADE AWARE OF THE TURKEY LINK BY MR. LANDE DURING A RECENT VISIT TO PARIS. HE UNDERSTANDS OUR PROBLEM BUT DOES NOT SEE THAT IT HAS ANY RELEVANCE TO COGNAC. THE GOF ARGUMENT ON COGNAC IS THAT THEY ALREADY PAID FOR OUR "UNILATERAL" CONCESSION. WHAT THEY ARE SEEKING IS NOT A NEW CONCESSION BUT A "MAINTENANCE OF VALUE" OF LAST YEAR'S ACTION WHICH WE

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HAD SAID WOULD BE VALID FOR TWO YEARS AT LEAST. THEY

WOULD UNDERSTAND THAT GOF SUPPORT FOR A
REDUCTION IN THE LEVEL OF EC PROTECTION ON TURKEY AND
TURKEY PARTS MIGHT HELP INFLUENCE OUR ATTITUDE ON
COGNAC. IF OUR VIEW WILL DEPEND ON AN ACTUAL EC
DECISION, THEN THE GOF WILL SEE NO WAY IN WHICH THEY
CAN NEGOTIATE WITH US.
GAMMON

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NNN

Message Attributes

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Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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